## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

**CURRENT REPORT PURSUANT** TO SECTION 13 OR 15(D) OF THE **SECURITIES EXCHANGE ACT OF 1934** 

Date of Report (Date of earliest event reported): February 16, 2016

# Conn's, Inc.

(Exact name of registrant as specified in its charter)

Delaware	1-34956	06-1672840	
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)	
4055 Technology Forest Blvd., So The Woodlands, Texas	uite 210	77381	
(Address of principal executive o	offices)	(Zip Code)	
Registrant's tele	ephone number, including area code: (	936) 230-5899	
	Not applicable		
(Former nan	ne or former address, if changed since	ast report.)	
Check the appropriate box below if the Form 8-K filing is in provisions:	ntended to simultaneously satisfy the fi	ling obligation of the registrant under any of the follo	owing
☐ Written communications pursuant to Rule 425 under the S	ecurities Act (17 CFR 230.425)		
Soliciting material pursuant to Rule 14a-12 under the Excl	nange Act (17 CFR 240.14a-12)		
☐ Pre-commencement communications pursuant to Rule 14d	l-2(b) under the Exchange Act (17 CFF	240.14d-2(b))	
☐ Pre-commencement communications pursuant to Rule 13e	e-4(c) under the Exchange Act (17 CFR	240.13e-4(c))	

#### Item 1.01 Entry into a Material Definitive Agreement

Amendment to Revolving Credit Facility

As a result of discussions with the lenders under Conn's, Inc.'s (the "Company") Third Amended and Restated Loan and Security Agreement (the "Loan Agreement") dated as of October 31, 2015, among the Company, as parent and guarantor, Conn Appliances, Inc., Conn Credit I, LP and Conn Credit Corporation, Inc., as borrowers, certain banks and financial institutions named therein, as lenders, and Bank of America, N.A., as Administrative Agent for the Lenders, on February 16, 2016, the Company entered into a First Amendment to the Loan Agreement. The Amendment, among other things, amends the definition of (i) "Interest Expense" to exclude non-cash deferred amortization of debt related transaction costs, so that interest expense calculations are based on cash-flow driven metrics; and (ii) "Cash Recovery Percent" to extend from 6 months to 18 months the time frame subsequent to the closing of a securitization transaction in which the Cash Recovery Percent will be determined based on the Managed Contract Portfolio (as defined in the Loan Agreement). We believe this time frame more accurately reflects what is needed for the seasoning of a new portfolio.

The modifications to the Loan Agreement, as reflected in the Amendment, we believe, better enables the Company to maintain a diversified capital structure, including executing periodic securitization transactions, and also supports share repurchases from time to time.

The foregoing description of the Amendment does not purport to be complete and is qualified in its entirety to the full text of the Amendment, which is filed as Exhibit 10.1 to this Current Report on Form 8-K and incorporated by reference herein.

#### Item 9.01. Financial Statements and Exhibits.

Exhibit Number	Description of Document
10.1	First Amendment to Third Amended and Restated Loan and Security Agreement, dated February 16, 2016, by and among the Conn's, Inc., as parent and guarantor, Conn Appliances, Inc., Conn Credit I, LP and Conn Credit Corporation, Inc., as borrowers, certain banks and financial institutions named therein, as lenders, and Bank of America N.A., in its capacity as agent for lenders.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### CONN'S, INC.

Date: February 19, 2016 By: /s/ Thomas R. Moran

Name: Thomas R. Moran

Title: Executive Vice President and Chief Financial Officer

# FIRST AMENDMENT TO THIRD AMENDED AND RESTATED LOAN AND SECURITY AGREEMENT

This **FIRST AMENDMENT TO THIRD AMENDED AND RESTATED LOAN AND SECURITY AGREEMENT**, dated as of February 16, 2016 (this "<u>Amendment</u>") is made among **CONN'S, INC.**, a Delaware corporation (the "<u>Parent</u>"), **CONN APPLIANCES, INC.**, a Texas corporation ("<u>CAI</u>"), **CONN CREDIT I, LP**, a Texas limited partnership ("<u>CCI</u>"), **CONN CREDIT CORPORATION, INC.**, a Texas corporation ("<u>CCCI</u>", together with CAI and CCI, individually, a "<u>Borrower</u>" and collectively, the "<u>Borrowers</u>"), the banks and other financial institutions identified as "Lenders" on the signature pages hereof (the "<u>Lenders</u>") and **BANK OF AMERICA, N.A.**, a national banking association, as Administrative Agent for the Lenders ("<u>Agent</u>").

#### **Background**

- A. Parent, Borrowers, Agent and certain of the Lenders ("<u>Existing Lenders</u>") have entered into a Third Amended and Restated Loan and Security Agreement, dated as of October 30, 2015 (as amended, modified or supplemented from time to time, the "<u>Loan Agreement</u>"). All capitalized terms used and not otherwise defined in this Amendment are used as defined in the Loan Agreement.
- B. Agent and Lenders have agreed to amend certain terms of the Loan Agreement subject to the terms and conditions set forth herein.

NOW THEREFORE, in consideration of the premises and the mutual agreements, representations and warranties herein set forth and for other good and valuable consideration, Parent, Borrowers, Agent and Lenders hereto hereby agree as follows:

#### Agreement

- 1. Amendments to the Loan Agreement.
- (a) <u>Interest Expense</u>. The definition of "Interest Expense" as set forth in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

Interest Expense: with respect to Parent and its Subsidiaries on a consolidated basis, for any period of measurement, the interest expense (net of interest income to the extent not included in the calculation of EBITDA) for such period whether paid or accrued (excluding (i) the amortization of debt discounts, (ii) the amortization of all closing fees incurred with respect to the initial closing of or any amendment to (a) a Permitted ABS Transaction, (b) the HY Notes, (c) the Loan Documents and (d) any other documents evidencing Borrowed Money incurred after the Closing Date payable in connection with the incurrence of Debt to the extent included in

interest expense, and including (x) commissions, discounts and other fees and charges incurred in respect of letters of credit, (y) the portion of any payments or accruals with respect to Capital Leases allocable to interest expense and (z) net payments and receipts (if any) pursuant to interest rate Hedging Agreements).

(b) <u>Cash Recovery Percent</u>. The definition of "Cash Recovery Percent" as set forth in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

Cash Recovery Percent: the percent, calculated as of the end of the last day of each month, equal to the amount determined by dividing (i) the actual Gross Cash Collections received by Borrowers from payments made by Contract Debtors during the previous three (3) months by (ii) the sum of the Gross Contract Payments outstanding as of the beginning of the first day of each of the previous three (3) months. The Cash Recovery Percent shall be calculated based on the lower of (x) the Cash Recovery Percent determined based on the Owned Contract Portfolio, and (y) the Cash Recovery Percent determined based on the Managed Contract Portfolio; provided however, that for a period of 18 months after the closing of the Existing Securitization Facility or any other Permitted ABS Transaction that involves Contracts representing at least 97.5% of the value of all Contracts of Borrowers as of a certain cut-off date, the Cash Recovery Percent shall be determined based on the Managed Contract Portfolio.

- 2. *Representations and Warranties; No Default.* Each of the Parent and the Borrowers, hereby represents and warrants as of the effectiveness of this Amendment that:
  - (i) no Default or Event of Default exists; and
- (ii) its representations and warranties set forth in <u>Section 9</u> of the Loan Agreement (as amended hereby) are true and correct as of the date hereof, as though made on and as of such date (except to the extent such representations and warranties relate solely to an earlier date and then as of such earlier date).
- 3. *Effectiveness*. This Amendment (and the consents and waivers set forth herein) shall become effective, as of the date first set forth above upon receipt by the Agent of:
  - (a) Executed counterparts hereof from Parent, the Borrowers and each of the Required Lenders; and
  - (b) A reaffirmation of its obligations under the Guaranty, duly executed by each Guarantor.

#### 4. Binding Effect; Ratification

- (a) Upon the effectiveness of this Amendment and thereafter this Amendment shall be binding on the Agent, Parent, Borrowers and Lenders and their respective successors and assigns.
- (b) On and after the execution and delivery hereof, this Amendment shall be a part of the Loan Agreement and each reference in the Loan Agreement to "this Loan Agreement" or "hereof", "hereunder" or words of like import, and each reference in any other Loan Document to the Loan Agreement shall mean and be a reference to such Loan Agreement as amended hereby.
- (c) Except as expressly amended hereby, the Loan Agreement shall remain in full force and effect and is hereby ratified and confirmed by the parties hereto.
- 5. Miscellaneous. (i) THIS AMENDMENT SHALL BE CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA, WITHOUT REFERENCE TO ITS CONFLICT OF LAW PROVISIONS. EACH OF THE PARTIES TO THIS AMENDMENT AGREES TO THE NON-EXCLUSIVE JURISDICTION OF ANY FEDERAL OR STATE COURT SITTING IN OR WITH JURISDICTION OVER LOS ANGELES COUNTY, CALIFORNIA IN ANY PROCEEDING OR DISPUTE RELATING IN ANY WAY TO THIS AMENDMENT OR ANY LOAN DOCUMENT AND AGREES THAT ANY SUCH PROCEEDING SHALL BE BROUGHT BY IT SOLELY IN ANY SUCH COURT. EACH OF THE PARTIES HERETO HEREBY WAIVES ANY OBJECTION BASED ON FORUM NON CONVENIENS AND ANY OBJECTION TO VENUE OF ANY ACTION INSTITUTED HEREUNDER IN ANY OF THE AFOREMENTIONED COURTS AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY SUCH COURT.
  - (b) All reasonable costs and expenses incurred by the Agent in connection with this Amendment (including reasonable attorneys' costs) shall be paid by the Borrowers.
  - (c) Headings used herein are for convenience of reference only and shall not affect the meaning of this Amendment.
  - (d) This Amendment may be executed in any number of counterparts, and by the parties hereto on separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same agreement.

[Signature Pages Follow]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed by their respective officers thereunto duly authorized, as of the date first above written.

#### PARENT:

## CONN'S, INC.,

a Delaware corporation

By: <u>/s/ Thomas R. Moran</u>

Name: Thomas R. Moran

Title: Executive Vice President, Chief Financial Officer

## **BORROWERS**:

## **CONN APPLIANCES, INC.,**

a Texas corporation

By: <u>/s/ Thomas R. Moran</u>

Name: Thomas R. Moran

Title: Executive Vice President, Chief Financial Officer

## **CONN CREDIT I, LP,**

a Texas limited partnership

By: Conn Credit Corporation, Inc.,

a Texas corporation, its sole general partner

By: /s/ Thomas R. Moran

Name: Thomas R. Moran

Title: Executive Vice President, Chief Financial Officer

## CONN CREDIT CORPORATION, INC.,

a Texas corporation

By: /s/ Thomas R. Moran
Name: Thomas R. Moran

Title: Executive Vice President, Chief Financial Officer

## **AGENT AND LENDERS**:

## BANK OF AMERICA, N.A.,

as Agent and a Lender

By: <u>/s/ Carlos Gil</u> Name: Carlos Gil

Title: Senior Vice President

## JPMORGAN CHASE BANK, N.A.,

as a Lender

By: <u>/s/ Jennifer Heard</u>
Name: <u>Jennifer Heard</u>
Title A the included

Title: Authorized Officer

## REGIONS BANK,

as a Lender

By: /s/ Evie Krimm
Name: Evie Krimm
Title: Vice President

## MUFG UNION BANK, N.A.,

as a Lender

By: <u>/s/ Nadia Mitevska</u>
Name: <u>Nadia Mitevska</u>
Title: <u>Vice President</u>

## **BOKF, NA dba Bank of Texas,**

as a Lender

By: Marian Livingston
Name: Marian Livingston
Title: Senior Vice President

## COMPASS BANK,

as a Lender

By: Michael Sheff
Name: Michael Sheff
Title: Senior Vice President

## AMEGY BANK NATIONAL ASSOCIATION,

as a Lender

By: /s/ Mark L. Wayne
Name: Mark L. Wayne

Title: <u>SVP</u>

## FIRST TENNESSEE BANK NATIONAL ASSOCIATION,

as a Lender

By: /s/ Daniel McCarthy
Name: Daniel McCarthy
Title View Provided:

Title: Vice President

## SYNOVUS BANK,

as a Lender

By: <u>/s/ David W. Bowman</u>
Name: <u>David W. Bowman</u>

Title: <u>Director</u>

## MB FINANCIAL BANK, N.A.,

as a Lender

By: <u>/s/ Pavo Hrkac</u> Name: <u>Pavo Hrkac</u>

Title: AVP

## CATHAY BANK,

as a Lender

By: <u>/s/ Humberto Campos</u>
Name: <u>Humberto Campos</u>
Title: <u>Vice President</u>

## ISRAEL DISCOUNT BANK OF NEW YORK,

as a Lender

By: <u>/s/ Richard Miller</u>
Name: <u>Richard Miller</u>
Title: <u>Senior Vice President</u>

By: <u>/s/ Dionne S. Rice</u>
Name: <u>Dionne S. Rice</u>
Title: <u>First Vice President</u>

## GREEN BANK, N.A.,

as a Lender

By: <u>Vishakha S. Deora</u>
Name: <u>Vishakha S. Deora</u>
Title: <u>Senior Vice President</u>

## CITY NATIONAL BANK,

as a Lender

By: /s/ David Knoblauch
Name: \_\_\_\_\_\_ David Knoblauch

Title: SVP