UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 28, 2011

Conn's, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 000-50421 (Commission File Number) 06-1672840

(IRS Employer Identification No.)

3295 College Street
Beaumont, Texas
(Address of principal executive offices)

77701

(Zip Code)

icipai executive offices)

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Registrant's telephone number, including area code: (409) 832-1696

Not applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)	

Item 1.01 Entry into a Material Definitive Agreement.

On August 1, 2011, Conn's, Inc. (the "Company"), announced that it has completed a \$55,000,000 expansion of its Revolving Credit Facility to \$430,00,000, and extended the term by 20 months to July 28, 2015, by entering a "First Amendment to Amended and Restated Loan and Security Agreement", effective July 28, 2011, with Bank of America, N.A., a national banking association, individually as a "Lender", and as the administrative agent for the Lenders party to the First Amendment to Amended and Restated Loan and Security Agreement, amending its Amended and Restated Loan and Security Agreement dated as of November 30, 2010, adding additional Lenders and increasing the commitments of certain of the Lenders, for a total Revolving Loan Commitment of \$430,000,000, and making additional modifications including:

- (i) changing the "Applicable Margin" definition relative to Revolver Loans;
- (ii) changing the "Credit Account Formula Amount";
- (iii) changing the "Borrowing Base Reporting Frequency";
- (iv) adding the definition "Dominion Trigger Period";
- (v) changing the definition of "Net Charge-Off Percentage";
- (vi) changing the definition of "Permitted Distribution";
- (vii) extending the Revolver Termination date to July 31, 2015;
- (viii) changing the definition of "Unused Line Fee Percentage";
- (ix) changing the definition of "Prepayment Premium";
- (x) changing the definition of "Capital Expenditures";
- (xi) changing the definition of "Minimum Fixed Charge Coverage Ratio"; and
- (xii) modifying the "Revolver Commitments".

Also, on August 1, 2011, the Company announced that it has completed an \$8,000,000 real estate loan by entering into a new Real Estate Financing arrangement with CommunityBank of Texas, N.A., effective July 28, 2011, providing for the funding of \$8,000,000 to the Company to enable the Company to finance its owned real estate, being secured solely by the owned real estate, and bearing interest at the annual rate of 1% above the U. S. Prime Rate, but not less than 6% per annum. The Financing is payable monthly based upon on a fifteen-year amortization, adjusted annually, and matures on July 28, 2016, and contains partial release provisions.

Item 1.02 Termination of a Material Definitive Agreement

The Company additionally announced on August 1, 2011, that it repaid the entire balance of its \$100,000,000 second lien term loan on July 28, 2011, utilizing proceeds from borrowings under its expanded Revolving Credit Facility and under its Real Estate Financing, and terminating the "Term Loan and Security Agreement" between the Company and GA Capital, LLC, as Administrative Agent and Collateral Agent for certain Lenders named therein, dated as of November 30, 2010.

Item 2.03 Creation of a Direct Financial Obligation or an Obligation under an Off-Balance Sheet Arrangement of a Registrant.

The information included in Item 1.01 of this Current Report on Form 8-K is also incorporated by reference into this Item 2.03.

Item 9.01 Financial Statements and Exhibits.

Exhibit			
Number	ımber Exhibit Title		
10.1	First Amendment to Amended and Restated Loan and Security Agreement		
(c)			
99.1	Press Release, dated August 1, 2011, announcing the Expansion and Extension of Revolving Credit Facility		
99.2	Press Release, dated August 1, 2011, announcing the Completion of Real Estate Financing		
99.3.	Press Release, dated August 1, 2011, announcing the Repayment in full of Term Loan		

All of the information contained in Item 9.01(c) in this Form 8-K and the accompanying exhibits referenced under that Item 9.01 (c) shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be incorporated by reference in any filing under the Securities Act of 1933, as amended.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CONN'S, INC.

Date: August 1, 2011 By: /s/ Michael J. Poppe

Name: Michael J. Poppe

Title: Executive Vice President and Chief

Financial Officer

EXHIBIT INDEX

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(c)	
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FIRST AMENDMENT TO AMENDED AND RESTATED LOAN AND SECURITY AGREEMENT

This FIRST AMENDMENT TO AMENDED AND RESTATED LOAN AND SECURITY AGREEMENT, dated to be effective as of July 28, 2011 (this "Amendment") is made among CONN'S, INC., a Delaware corporation (the "Parent"), CONN APPLIANCES, INC., a Texas corporation ("CAI"), CONN CREDIT I, LP, a Texas limited partnership ("CCI"), CONN CREDIT CORPORATION, INC., a Texas corporation ("CCCI", together with CAI and CCI, individually, a "Borrower" and collectively, the "Borrowers"), the banks and other financial institutions identified as "Lenders" on the signature pages hereof (the "Lenders") and BANK OF AMERICA, N.A., a national banking association, as Administrative Agent for the Lenders ("Agent").

Background

- A. Parent, Borrowers, Agent and certain of the Lenders ("<u>Existing Lenders</u>") have entered into an Amended and Restated Loan and Security Agreement, dated as of November 30, 2010, (as amended, modified or supplemented from time to time, the "<u>Loan Agreement</u>"). All capitalized terms used and not otherwise defined in this Amendment are used as defined in the Loan Agreement.
- B. Parent and Borrowers have requested, among other things, that the Revolver Commitments (as defined in the Loan Agreement) be increased to \$430,000,000
- C. Agent and Lenders have agreed to amend certain terms of the Loan Agreement subject to the terms and conditions set forth herein.

NOW THEREFORE, in consideration of the premises and the mutual agreements, representations and warranties herein set forth and for other good and valuable consideration, Parent, Borrowers, Agent and Lenders hereto hereby agree as follows:

Agreement

- 1. Amendment to the Loan Agreement.
- (a) <u>Applicable Margin</u>. The term "Applicable Margin" as defined in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

<u>Applicable Margin</u>: with respect to any Type of Revolver Loan, the margin set forth in the chart below, as determined by the Leverage Ratio for the last Fiscal Quarter:

Level	<u>Leverage Ratio</u>	Base Rate Revolver Loans	LIBOR Revolver Loans
I	≤ 1.15:1.00	2.50%	3.50%
II	$> 1.15:1.00$ and $\le 1.50:1.00$	2.75%	3.75%
III	> 1.50:1.00	3.00%	4.00%
		1	

Until October 31, 2011 the margins will be determined as set forth in Level II. Thereafter, the margins shall be subject to increase or decrease upon receipt by Agent of the financial statements and corresponding Compliance Certificate for the most recently ended Fiscal Quarter delivered pursuant to Section 10.1.2(d), which change shall be effective on the first day of the calendar month following receipt. If any financial statements and Compliance Certificate due in the preceding Fiscal Quarter have not been received on the due dates thereof, then the margins shall be determined as if Level III were applicable, from such day until the first day of the calendar month following actual receipt.

(b) <u>Credit Card Account Formula Amount</u>. The term "Credit Card Account Formula Amount" as defined in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

Credit Card Account Formula Amount: 85% of the Value of Eligible Credit Card Accounts.

(c) <u>Borrowing Base Reporting Frequency</u>. The definition of "Increased Reporting Period" is hereby deleted in its entirety and the following is substituted therefore:

Increased Reporting Period: at any time after (i) a Default or Event of Default occurs, (ii) average Availability during any month (as reflected in the Loan Account) is less than 12.5% of the Borrowing Base, or (iii) Availability (as reflected in the Loan Account) is at any time less than 10% of the Borrowing Base. When in place, such Increased Reporting Period shall be deemed continuing so long as (a) such Event of Default has not been waived, and/or (b) if the Increased Reporting Period arises as a result of Borrowers' failure to achieve Availability as required hereunder, until average Availability during any month (as reflected in the Loan Account) has exceeded 15% of the Borrowing Base for ninety (90) consecutive days, in which case an Increased Reporting Period shall no longer be deemed to be continuing for purposes of this Agreement; provided, that an Increased Reporting Period shall be deemed continuing (even if an Event of Default is no longer continuing and/or Availability exceeds the required amount for ninety (90) consecutive days) at all times after an Increased Reporting Period has occurred and been discontinued on two (2) occasions after the Closing Date.

(d) <u>Dominion Trigger Period</u>. The definition of "Dominion Trigger Period" is hereby deleted in its entirety and the following is substituted therefore:

<u>Dominion Trigger Period</u>: the period (a) commencing on the day that (i) an Event of Default occurs; (ii) average Availability during any month (as reflected in the Loan Account) is less than 12.5% of the Borrowing Base; or (iii) Availability (as reflected in the Loan Account) is at any time less than 10% of the Borrowing Base, and (b) ending on the day (i) on which, during the preceding 90 consecutive days, (x) no Event of Default has existed, (y) average Availability during any month (as reflected in the Loan Account) has at all times been greater than 15% of the Borrowing Base; <u>provided</u>, that this clause (b)(i) shall only be applicable to the first commencement of such period hereunder, and (ii) determined by Agent in its sole discretion for any subsequent commencement of such period; <u>provided</u>, that with respect to any subsequent commencement of such period in order for the period to end the requirements in clause (b)(i) shall be satisfied.

(e) <u>Fixed Charges</u>. The term "Fixed Charges" as defined in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

<u>Fixed Charges</u>: without double counting, the sum of interest expense (other than payment-in-kind, original issue discount and any prepayment premium on the Term Loan), scheduled/amortized principal payments made on Borrowed Money (other than payments on account of the Obligations, any other revolving Debt permitted hereunder or the full payoff of the Term Loan and termination of the Term Loan Documents), book rent expense, cash income taxes paid, and Distributions made, excluding amortization of closing costs and expenses incurred in connection with the Loan Documents, Existing Securitization Facility, Permitted ABS Facility and the Term Loan Facility.

(f) Net Charge-Off Percent. The term "Net Charge-Off Percent" as defined in Section 1.1 of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

Net Charge-Off Percent: the percent, calculated as of the last day of each month (x) occurring between July 31, 2011 and September 30, 2011, equal to (a) the aggregate amount of Net Charge-Offs for the trailing 12 months then ended, divided by (b) the sum of the Net Balance owing under all Contracts outstanding during the trailing 12 months then ended divided by 12, and thereafter (y) equal to (a) aggregate amount of Net Charge-Offs for the 3 preceding months then ended multiplied by 4, divided by (b) the sum of the Net Balance owing under all Contracts outstanding during the trailing 3 months then ended, divided by 3.

(g) <u>Permitted Distributions</u>. The term "Permitted Distributions" as defined in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

<u>Permitted Distribution</u>: Distributions declared and made by Parent or any Borrower after January 28, 2013 which are approved by Parent's board of directors so long as (A) (i) immediately before and after giving effect thereto, (a) no Default or Event of Default exists, (b) Availability is not less than the greater of (x) \$75,000,000 and (y) 20% of the Borrowing Base in effect at the time of measurement, and (c) Fixed Charge Coverage Ratio is greater than 1.35:1.00, and (ii) projected Fixed Charge Coverage Ratio for the succeeding 6-month period after giving effect to declaring and making any such Distribution is greater than 1.35:1.00, and (B) (iv) Supermajority Lenders have provided written consent thereto.

(h) <u>Revolver Termination Date</u>. The term "Revolver Termination Date" as defined in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

Revolver Termination Date: July 28, 2015.

(i) <u>Unused Line Fee</u>. The term "Unused Line Fee Percentage" as defined in <u>Section 1.1</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

<u>Unused Line Fee Percentage</u>: a percentage equal to (a) 0.50% per annum if the average daily balance of Revolver Loans and stated amount of Letters of Credit during the immediately preceding quarter is less than 50% of the Revolver Commitments, and (b) 0.375% per annum if the average daily balance of Revolver Loans and stated amount of Letters of Credit during the immediately preceding quarter is equal to or greater than 50% of the Revolver Commitments.

- (j) <u>Prepayment Premium</u>. <u>Section 2.1.4(c)</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:
 - (c) Concurrently with any reduction in or termination of the Revolver Commitments, for whatever reason (including an Event of Default), Borrowers shall pay to Agent, for the Pro Rata benefit of Lenders and as liquidated damages for loss of bargain (and not as a penalty), an amount equal 0.50% of the Revolver Commitments being reduced or terminated. No termination charge shall be payable if termination occurs on the Revolver Termination Date or in connection with a refinancing of this credit facility by Bank of America or any of its Affiliates.
- (k) <u>Borrowers' Portfolio</u>. <u>Section 8.1(vi)</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:
 - (vi) the summary balances of Borrowers' Contract portfolio and delinquent balances of such portfolio;
- (l) <u>Capital Expenditures</u>. <u>Section 10.2.3</u> of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

<u>Capital Expenditures</u>. Make Capital Expenditures (net of any net proceeds from the sale of any Borrower's fixed assets) in excess of \$25,000,000 in the aggregate during any 12-month period, measured as at the end of each Fiscal Quarter.

- (m) Section 10.3.1 of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:
 - 10.3.1 <u>Minimum Fixed Charge Coverage Ratio</u>. Maintain a Fixed Charge Coverage Ratio at least equal to 1.00:1.00 for the months ending July 31, 2011, August 31, 2011, September 30, 2011, October 31, 2011, November 30, 2011 and December 31, 2011 and 1.10:1.00 for each month thereafter, in each case measured monthly as at the last day of each month on a trailing twelve month basis; provided, that the Fixed Charge Coverage Ratio shall be determined quarterly, measured as of the last day of each Fiscal Quarter for the most recently ended four Fiscal Quarters, after all obligations under the Term Loan Facility have been terminated.

- (n) <u>Revolver Commitments</u>. Schedule 1.1 to the Loan Agreement is hereby deleted in its entirety and replaced with Schedule 1.1 attached hereto. It being understood that the increase in the Revolver Commitments represented by such amendment to Schedule 1.1 is not deemed to be a Revolver Commitment Increase as set forth in <u>Section 2.2</u> of the Loan Agreement.
- (o) <u>Titles</u>. References to "JPMorgan Chase Bank, National Association" as Joint Book Runner and Co-Lead Arranger as set forth on the cover page and in the introductory paragraph of the Loan Agreement are hereby deleted and replaced with "J.P. Morgan Securities LLC" as Joint Book Runner and Co-Lead Arranger.

2. Waiver and Consent.

- (a) As set forth in Section 6.3.1 of the Loan Agreement, Borrowers were to deliver to Agent the Related Real Estate Documents in order to grant to Agent, for the benefit of the Secured Parties, a Lien in certain owned Real Estate of Borrowers. Agent and Lenders hereby waive such requirement and any Default or Event of Default which exists as a result of Borrowers' failure to comply with Section 6.3.1 of the Loan Agreement. Agent and Lenders further agree that Agent does not have a Lien on the Real Estate identified in Section 6.3.1 of the Loan Agreement.
- (b) Borrowers have informed Agent that effective as of July 31, 2011 they intend to amend their policy for charging off the unpaid balance of delinquent Contracts which has been in place as of the Closing Date so that Contracts which are 210 or more days past due at the end of a month are charged-off ("Charge-Off Policy Change"). As set forth in Section 10.1.12 of the Loan Agreement, Borrowers must obtain prior approval from Agent of the Charge-Off Policy Change. Agent and Lenders hereby consent to the Charge-Off Policy Change so long as such change becomes effective as of July 31, 2011.
- (c) Borrowers have informed Agent that CAI is in negotiations with CommunityBank of Texas, N.A. ("Real Estate Lender") to obtain financing from the Real Estate Lender in the form of a term loan in the original principal amount of \$8,000,000 secured solely by a Lien ("Real Estate Lien") in each of CAI's real property located at (x) 8201 S. Gessner, Houston, Texas 77036, (y) 2021 N. Town East Boulevard, Suite 1050, Mesquite, Texas 75149 and (z) 8317 N 10th St., McAllen, Texas 78504 ("New Real Estate Loan"). To the extent the consent of Agent and Lenders is required for the incurrence of the New Real Estate Loan and granting of the Real Estate Lien, Borrowers have requested that Agent and Lenders consent thereto. Agent and Lenders hereby consent to the incurrence of the New Real Estate Loan and granting of the Real Estate lien so long as the net proceeds of such loan in an amount not less than \$7,000,000 is applied to the principal outstanding amount of the Term Loan.

- (d) Borrowers intend to use the net proceeds of the New Real Estate Loan as well as Revolver Loans to repay the Term Loan in full upon the effectiveness of this Amendment. To the extent the consent of Agent and Lenders is required for the making of such prepayment, Borrowers have requested that Agent and Lenders consent to such prepayment. Agent and Lenders hereby consent to the prepayment of the Term Loan so long as (a) the Term Loan is paid on or about the effectiveness of this Amendment, (b) the Term Loan Documents are terminated immediately after such prepayment, and (c) pro forma Availability on July 24, 2011, after giving effect to such full prepayment Availability exceeds \$55,000,000.
- (e) The waivers and consents set forth in this Paragraph 2 shall be effective only in this specific instance and for the specific purpose for which they are given, and the waivers and consents shall not entitle any Borrower to any other or further waiver or consent in any similar or other circumstances. The waivers and consents set forth above shall be limited precisely as written and shall not be deemed to (a) be a waiver or modification of any other term or condition of the Loan Agreement or any other Loan Document or (b) prejudice any right or remedy which Agent or any Lender may now have or may have in the future under or in connection with the Loan Agreement or any other Loan Document.
- 3. Fees. Borrowers agree to pay to Agent for its own benefit or the benefit of the Lenders or other agents, the fees set forth in the fee letters executed in connection herewith.
- 4. *Representations and Warranties; No Default.* Each of the Parent and the Borrowers, hereby represents and warrants as of the effectiveness of this Amendment that:
 - (i) no Default or Event of Default exists; and
- (ii) its representations and warranties set forth in <u>Section 9</u> of the Loan Agreement (as amended hereby) are true and correct as of the date hereof, as though made on and as of such date (except to the extent such representations and warranties relate solely to an earlier date and then as of such earlier date).
- 5. *Effectiveness*. This Amendment (and the consents and waivers set forth herein) shall become effective, as of the date first set forth above upon satisfaction of each of the following:
 - (a) Receipt by the Agent of executed counterparts hereof from the Borrowers and each of the Lenders.
- (b) Receipt by Agent of evidence that upon giving effect to the initial funding of Revolver Loans and issuance of Letters of Credit under the Loan Agreement as amended hereby, the Term Loan shall be paid in full and the Term Loan Documents shall be terminated.
 - (c) Agent shall have received the fees set forth in Paragraph 3.
- (d) Agent shall have received joinder agreements from any new lender providing Revolver Commitments after giving effect to this Amendment, making such party a "Lender" under the Loan Agreement, which agreements shall be in form and substance satisfactory to Agent.

(e) Agent shall have received a Borrowing Base Certificate prepared as of July 24, 2011. Upon giving effect to the initial funding of Revolver Loans and issuance of Letters of Credit under the Loan Agreement as amended hereby and the payment by Borrowers of all fees and expenses incurred in connection herewith, as well as any payables stretched beyond their customary payment practices, Availability shall be at least \$55,000,000.

6. Binding Effect; Ratification

- (a) Upon the effectiveness of this Amendment and thereafter this Amendment shall be binding on the Agent, Borrowers and Lenders and their respective successors and assigns.
- (b) On and after the execution and delivery hereof, this Amendment shall be a part of the Loan Agreement and each reference in the Loan Agreement to "this Loan Agreement" or "hereof", "hereunder" or words of like import, and each reference in any other Loan Document to the Loan Agreement shall mean and be a reference to such Loan Agreement as amended hereby.
- (c) Except as expressly amended hereby, the Loan Agreement shall remain in full force and effect and is hereby ratified and confirmed by the parties hereto.
- 7. Miscellaneous. (a) THIS AMENDMENT SHALL BE CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA, WITHOUT REFERENCE TO ITS CONFLICT OF LAW PROVISIONS. EACH OF THE PARTIES TO THIS AMENDMENT AGREES TO THE NON-EXCLUSIVE JURISDICTION OF ANY FEDERAL OR STATE COURT SITTING IN OR WITH JURISDICTION OVER LOS ANGELES COUNTY, CALIFORNIA IN ANY PROCEEDING OR DISPUTE RELATING IN ANY WAY TO THIS AMENDMENT OR ANY LOAN DOCUMENT AND AGREES THAT ANY SUCH PROCEEDING SHALL BE BROUGHT BY IT SOLELY IN ANY SUCH COURT. EACH OF THE PARTIES HERETO HEREBY WAIVES ANY OBJECTION BASED ON FORUM NON CONVENIENS AND ANY OBJECTION TO VENUE OF ANY ACTION INSTITUTED HEREUNDER IN ANY OF THE AFOREMENTIONED COURTS AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY SUCH COURT.
- (b) All reasonable costs and expenses incurred by the Agent in connection with this Amendment (including reasonable attorneys' costs) shall be paid by the Borrowers.
 - (c) Headings used herein are for convenience of reference only and shall not affect the meaning of this Amendment.
- (d) This Amendment may be executed in any number of counterparts, and by the parties hereto on separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same agreement.

[Signature Page Follows]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed by their respective officers thereunto duly authorized, as of the date first above written.

PARENT:

CONN'S, INC.,

a Delaware corporation

By: <u>/s/ Michael J. Poppe</u> Name: Michael J. Poppe

Title: Executive Vice President and Chief Financial

Officer

BORROWERS:

CONN APPLIANCES, INC.,

a Texas corporation

By: /s/ Michael J. Poppe Name: Michael J. Poppe Title: Chief Financial Officer

CONN CREDIT I, LP,

a Texas limited partnership

By: Conn Credit Corporation, Inc., a Texas corporation, its sole general partner

By: <u>/s/ Michael J. Poppe</u> Name: Michael J. Poppe Title: Chief Financial Officer

CONN CREDIT CORPORATION, INC., a Texas corporation

By: /s/ Michael J. Poppe Name: Michael J. Poppe Title: Chief Financial Officer

AGENT AND LENDERS:

BANK OF AMERICA, N.A., as Agent and Lender

By: /s/ Bobby P.S. Bans Name: Bobby P.S. Bans Title: Vice President

JPMORGAN CHASE BANK, N.A.

By: /s/ Timothy J. Whitefoot Name: Timothy J. Whitefoot Title: Vice President

WELLS FARGO PREFERRED CAPITAL, INC.

By: <u>/s/ Casey P. Johnson</u>
Name: Casey P. Johnson
Title: Senior Vice President

CAPITAL ONE, N.A.

By: /s/ Troy Ritter
Name: Troy Ritter
Title: Vice President

UNION BANK, N.A.

By: /s/ Nadia Mitevska Name: Nadia Mitevska Title: Vice President

COMPASS BANK

By: /s/ Jason Nichols Name: Jason Nichols Title: Senior Vice President

REGIONS BANK

By: /s/ Alan Schnacke Name: Alan Schnacke Title: Senior Vice President

FIRST TENNESSEE BANK NATIONAL ASSOCIATION

By: /s/ Stephen R. Brimm
Name: Stephen R. Brimm
Title: Vice President

First Amendment to A&R Loan and Security Agreement

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AMEGY BANK

By: /s/ Mark L. Wayne
Name: Mark L. Wayne
Title: Senior Vice President

COMMUNITYBANK OF TEXAS, N.A.

By: /s/ Mike Peyton Name: Mike Peyton Title: EVP

CATHAY BANK

By: /s/ Sandra Kenyon Name: Sandra Kenyon Title: First Vice President

SCHEDULE 1.1 TO FIRST AMENDMENT TO AMENDED AND RESTATED LOAN AND SECURITY AGREEMENT

SCHEDULE 1.1

<u>to</u>

Amended and Restated Loan and Security Agreement

REVOLVER COMMITMENTS OF LENDERS

<u>Lender</u>	Revolver Commitment
Bank of America, N.A.	\$85,000,000
JPMorgan Chase Bank, National Association	\$75,000,000
Wells Fargo Preferred Capital, Inc.	\$45,000,000
Capital One, N.A.	\$40,000,000
Compass Bank	\$40,000,000
Regions Bank	\$40,000,000
Union Bank, N.A.	\$40,000,000
First Tennessee Bank National Association	\$25,000,000
Amegy Bank	\$20,000,000
CommunityBank of Texas, N.A.	\$10,000,000
Cathay Bank	\$10,000,000
Total Revolver Commitments	\$430,000,000

First Amendment to A&R Loan and Security Agreement

Schedule I

Conn's, Inc. Announces Expansion and Extension of Revolving Credit Facility

BEAUMONT, Texas--(BUSINESS WIRE)--August 1, 2011--Conn's, Inc. (NASDAQ/NM: CONN), a specialty retailer of consumer electronics, home appliances, furniture, mattresses, computers and lawn and garden products, today announced that on July 28, 2011, it completed a \$55 million expansion of its revolving credit facility to \$430 million and extended the term by 20 months to July 2015.

The Company received increased commitments from several of the existing participants in the bank group and received a commitment from one new lender. In addition to the increased commitments and extended term, there were reductions in the unused fees to be charged and a reduction in the interest rate if the Company's leverage ratio is reduced below specified levels. The Company estimates that diluted earnings per share will benefit by approximately \$0.03 per year as a result of the interest rate changes. After completion of the amendment, repayment of the term loan and funding of a new \$8 million real estate loan, the Company had \$290.0 million outstanding under the revolving credit facility, excluding \$1.8 million of letters of credit, and had immediate borrowing availability under that facility of approximately \$82.4 million.

"We are fortunate to have the support of such strong financial partners," commented Theodore Wright, the Company's Chairman. "Together with our recently completed real estate loan and the expected cash flow to be received from continued reductions in the credit portfolio balance, this enhanced revolving credit facility provides us a stable source of capital to support long-term growth. Additionally, in combination with the recent payoff of the term loan, the revolving credit facility gives us a cost of debt capital that will allow our credit segment to operate more profitability. With the refinancing transactions completed, management can narrow its focus to operational execution and continued development and implementation of our long-term growth strategy."

After completion of the financing transactions discussed above, the Company had approximately \$138.2 million of total borrowing capacity remaining under the revolving credit facility, subject to increasing eligible inventory or credit portfolio collateral under the borrowing base, to fund future store and credit portfolio growth.

About Conn's, Inc.

The Company is a specialty retailer currently operating 71 retail locations in Texas, Louisiana and Oklahoma: with 23 stores in the Houston area, 18 in the Dallas/Fort Worth Metroplex, eight in San Antonio, three in Austin, five in Southeast Texas, one in Corpus Christi, four in South Texas, six in Louisiana and three in Oklahoma. It sells home appliances, including refrigerators, freezers, washers, dryers, dishwashers and ranges, and a variety of consumer electronics, including LCD, LED, 3-D, plasma and DLP televisions, camcorders, digital cameras, computers and computer accessories, Blu-ray and DVD players, video game equipment, portable audio, MP3 players, GPS devices and home theater products. The Company also sells furniture for the living room, dining room, bedroom and related accessories, and mattresses, as well as lawn and garden equipment, and continues to introduce additional product categories for the home to help respond to its customers' product needs and to increase same store sales. Unlike many of its competitors, the Company provides flexible in-house credit options for its customers. In the last three years, the Company financed, on average, approximately 60% of its retail sales under its in-house financing plan.

This press release contains forward-looking statements that involve risks and uncertainties. Such forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "could," "estimate," "should," "anticipate," or "believe," or the negative thereof or variations thereon or similar terminology. Although the Company believes that the expectations reflected in such forward-looking statements will prove to be correct, the Company can give no assurance that such expectations will prove to be correct. The actual future performance of the Company could differ materially from such statements. Factors that could cause or contribute to such differences include, but are not limited to:

- the Company's ability to amend, renew or replace its existing credit facilities before the maturity dates of the facilities;
- the Company's ability to fund operations, debt repayment and expansion from cash flow from operations, borrowings on its revolving lines of credit and proceeds from securitizations and from accessing debt or equity markets;
- the ability of the Company to obtain additional funding for the purpose of funding the receivables generated by the Company;
- the ability of the Company to maintain compliance with the covenants in its financing facilities or obtain amendments or waivers of the covenants to avoid violations or potential violations of the covenants;
- reduced availability under the Company's credit facilities as a result of borrowing base requirements and the impact on the borrowing base calculation of changes in the performance or eligibility of the customer receivables financed by that facility;
- delinquency and loss trends in the receivables portfolio;
- the Company's ability to offer flexible financing programs;
- the Company's growth strategy and plans regarding opening new stores and entering new markets;
- the Company's intention to update, relocate or expand existing stores;
- the effect of closing or reducing the hours of operation of existing stores;
- the Company's estimated capital expenditures and costs related to the opening of new stores or the update, relocation or expansion of existing stores;
- the Company's ability to introduce additional product categories;
- the ability of the financial institutions providing lending facilities to the Company to fund their commitments;
- the effect on borrowing costs of downgrades by rating agencies or changes in laws or regulations on the Company's financing providers;
- the cost of any amended, renewed or replacement credit facilities;
- growth trends and projected sales in the home appliance, consumer electronics and furniture and mattresses industries and the Company's ability to capitalize on such growth;
- the pricing actions and promotional activities of competitors;
- relationships with the Company's key suppliers;
- interest rates;
- general economic and financial market conditions;
- weather conditions in the Company's markets;
- the outcome of litigation or government investigations;
- changes in the Company's stock price; and
- the actual number of shares of common stock outstanding.

Further information on these risk factors is included in the Company's filings with the Securities and Exchange Commission, including the Company's annual report on Form 10-K filed on April 1, 2011. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Except as required by law, the Company is not obligated to publicly release any revisions to these forward-looking statements to reflect the events or circumstances after the date of this press release or to reflect the occurrence of unanticipated events.

CONN-G

CONTACT:

Conn's, Inc., Beaumont Michael J. Poppe, 409-832-1696 Ext. 3294 Chief Financial Officer

Conn's, Inc. Announces Completion of Real Estate Financing

BEAUMONT, Texas--(BUSINESS WIRE)--August 1, 2011--Conn's, Inc. (NASDAQ/NM: CONN), a specialty retailer of consumer electronics, home appliances, furniture, mattresses, computers and lawn and garden products today announced that on July 28, 2011, it completed an \$8 million real estate loan to finance three owned store locations.

The proceeds from the loan, which is provided by CommunityBank of Texas, N.A., were used to repay a portion of the Company's term loan. The real estate loan will mature in July 2016, and requires monthly principal payments based on a 15-year amortization schedule. The interest rate on the loan is the Prime rate plus 100 basis points, with a floor on the total rate of 6%. CommunityBank of Texas is also a participant in the Company's revolving credit facility.

"We appreciate the strong relationship we have with CommunityBank," commented Mike Poppe, the Company's CFO. "This transaction provides long-term, cost effective capital to support our future business plans."

About Conn's, Inc.

The Company is a specialty retailer currently operating 71 retail locations in Texas, Louisiana and Oklahoma: with 23 stores in the Houston area, 18 in the Dallas/Fort Worth Metroplex, eight in San Antonio, three in Austin, five in Southeast Texas, one in Corpus Christi, four in South Texas, six in Louisiana and three in Oklahoma. It sells home appliances, including refrigerators, freezers, washers, dryers, dishwashers and ranges, and a variety of consumer electronics, including LCD, LED, 3-D, plasma and DLP televisions, camcorders, digital cameras, computers and computer accessories, Blu-ray and DVD players, video game equipment, portable audio, MP3 players, GPS devices and home theater products. The Company also sells furniture for the living room, dining room, bedroom and related accessories, and mattresses, as well as lawn and garden equipment, and continues to introduce additional product categories for the home to help respond to its customers' product needs and to increase same store sales. Unlike many of its competitors, the Company provides flexible in-house credit options for its customers. In the last three years, the Company financed, on average, approximately 60% of its retail sales under its in-house financing plan.

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CONN-G

CONTACT: Conn's, Inc., Beaumont Michael J. Poppe, 409-832-1696 Ext. 3294 Chief Financial Officer

Conn's, Inc. Announces Repayment of Term Loan

BEAUMONT, Texas--(BUSINESS WIRE)--August 1, 2011--Conn's, Inc. (NASDAQ/NM: CONN), a specialty retailer of consumer electronics, home appliances, furniture, mattresses, computers and lawn and garden products today announced that it repaid the entire balance of its \$100 million second lien term loan on July 28, 2011.

The Company successfully completed the repayment of the term loan with proceeds from a new real estate loan and borrowings under its expanded revolving credit facility. As a result, the Company will reduce its interest expense by approximately \$11.9 million annually, or \$0.24 per diluted share, based on current LIBOR rates. Additionally, the Company will record a pretax charge of approximately \$11.0 million due to the payoff, related to the write-off of unamortized original issue discount and deferred financing fees, and the payment of the required prepayment premium.

"We are pleased with our ability to complete the repayment of the term loan," commented Mike Poppe, the Company's CFO. "This will reduce our cost of capital and reflects the strength of our operating cash flows and flexibility of our capital structure."

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- the Company's ability to amend, renew or replace its existing credit facilities before the maturity dates of the facilities;
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- the ability of the Company to obtain additional funding for the purpose of funding the receivables generated by the Company;
- the ability of the Company to maintain compliance with the covenants in its financing facilities or obtain amendments or waivers of the covenants to avoid violations or potential violations of the covenants;
- reduced availability under the Company's credit facilities as a result of borrowing base requirements and the impact on the borrowing base calculation of changes in the performance or eligibility of the customer receivables financed by that facility;
- delinquency and loss trends in the receivables portfolio;
- the Company's ability to offer flexible financing programs;
- the Company's growth strategy and plans regarding opening new stores and entering new markets;
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- the ability of the financial institutions providing lending facilities to the Company to fund their commitments;
- the effect on borrowing costs of downgrades by rating agencies or changes in laws or regulations on the Company's financing providers;
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CONN-G

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