# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 12, 2010

## Conn's, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation)

**000-50421** (Commission File Number)

**06-1672840** (IRS Employer Identification No.)

3295 College Street
Beaumont, Texas
(Address of principal executive offices)

77701 (Zip Code)

Registrant's telephone number, including area code: (409) 832-1696

**Not applicable** (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 1.01 Entry into a Material Definitive Agreement.

On February 12, 2010, Conn's, Inc. (the "Company"), entered a "First Amendment to Loan and Security Agreement", with Bank of America, N.A., a national banking association, individually as a "Lender", and as the administrative agent for the Lenders party to the Loan and Security Agreement, effective January 30, 2010, amending and modifying its Loan and Security Agreement dated as of August 14, 2008, by moving the calculation date for certain covenants from January 31, 2010, or the last Fiscal Quarter for the Company's fiscal year 2010, to February 28, 2010, and, where applicable, providing that applicable covenant calculations shall be for the trailing twelve month period ending February 28, 2010.

On February 12, 2010, Conn Funding II, L.P., a qualified special purpose entity of the Company, entered an "Amendment No. 3 to Second Amended and Restated Note Purchase Agreement", effective January 30, 2010, with Three Pillars Funding LLC, JPMorgan Chase Bank, N.A., Park Avenue Receivables Company, LLC and SunTrust Robinson Humphrey, Inc., amending and modifying the Second Amended and Restated Note Purchase Agreement dated August 14, 2008, by (i) moving the calculation date for certain covenants from January 31, 2010, or the last Fiscal Quarter for the Company's fiscal year 2010, to February 28, 2010, and, where applicable, providing that applicable covenant calculations shall be for the trailing twelve month period ending February 28, 2010, and (ii) agreeing to further modify and amend (the "Restructuring Amendments") the Note Purchase Agreement and certain other of the Transaction Documents, including without limitation, as applicable, the Series Supplement, the Servicing Agreement and the Back-Up Servicing Agreement (as defined in the Base Indenture) on or before March 5, 2010. The Amendment No. 3 to Second Amended and Restated Note Purchase Agreement also provides that, in the event the Restructuring Amendments are not executed effective on or before March 5, 2010, such failure will constitute a "Series 2002-A Payout Event" as defined in the Series Supplement.

Item 9.01	Financial Statements and Exhibits.
(c)	Exhibits
Exhibit Number 10.1	Exhibit Title First Amendment to Loan and Security Agreement
10.2	Amendment No. 3 to Second Amended and Restated Note Purchase Agreement

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CONN'S, INC.

Date: February 16, 2010

By: <u>/s/ Michael J. Poppe</u> Name: Michael J. Poppe Title: Chief Financial Officer

#### FIRST AMENDMENT TO LOAN AND SECURITY AGREEMENT

This FIRST AMENDMENT TO LOAN AND SECURITY AGREEMENT, dated to be effective as of January 30, 2010 (this "<u>Amendment</u>") is made among CONN'S, INC., a Delaware corporation (the "<u>Parent</u>"), CONN APPLIANCES, INC., a Texas corporation ("<u>CCI</u>"), CONN CREDIT I, LP, a Texas limited partnership ("<u>CCI</u>"), CONN CREDIT CORPORATION, INC., a Texas corporation ("<u>CCCI</u>", together with CAI and CCI, collectively, "<u>Borrowers</u>"), BANK OF AMERICA, N.A., a national banking association, individually as a Lender ("<u>BOA</u>") and as the administrative agent for the Lenders party to the Loan Agreement (as defined below) (in such latter capacity, together with any other Person who becomes Administrative Agent pursuant to <u>Section 12.8</u> thereof, the "<u>Agent</u>") and the banks and other financial institutions listed on the signature pages hereof under the caption "<u>Lenders</u>" (together with BOA, collectively, the "<u>Lenders</u>").

#### Background

- A. The Parent, the Borrowers, the Agent and the Lenders have entered into a Loan and Security Agreement, dated as of August 14, 2008, (as amended, modified or supplemented from time to time, the "Loan Agreement"). All capitalized terms used and not otherwise defined in this Amendment are used as defined in the Loan Agreement.
  - B. The parties hereto wish to amend the certain terms of the Loan Agreement.

NOW THEREFORE, in consideration of the premises and the mutual agreements, representations and warranties herein set forth and for other good and valuable consideration, the Parent, the Borrowers, the Agent and the Lenders hereto hereby agree as follows:

#### Agreement

- Amendment to the Loan Agreement.
- (a) The term "EBITDAR" as defined in Section 1.1 of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

"EBITDAR: determined on a consolidated basis for Parent and its Subsidiaries for any date of determination on a trailing 12 month basis, net income, calculated before interest expense, provision for income taxes, depreciation and amortization expense, stock based compensation, book rent expense, gains or losses arising from the sale of capital assets, any extraordinary gains or losses (in each case, to the extent included in determining net income), and any fair value adjustments, and reduced on a Fiscal Quarter basis or such other determination date to the extent the Borrowers' recorded loss reserve measured as of the end of any Fiscal Quarter or such other determination date is less than the EBITDAR Loss Reserve measured as of the end of the same Fiscal Quarter or such other determination date."

(b) The term "Fixed Charge Coverage Ratio" as defined in Section 1.1 of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

<u>"Fixed Charge Coverage Ratio</u>: the ratio, determined on a consolidated basis for Parent and its Subsidiaries for the most recent four Fiscal Quarters (except with respect to the first determination for the purpose of calculating the covenant set forth in **Section 10.3.1**, which shall be determined on a trailing twelve month basis as of February 28, 2010), of (a) EBITDAR <u>minus</u> unfinanced Net Capital Expenditures, to (b) Fixed Charges."

(c) The term "Leverage Ratio" as defined in Section 1.1 of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:

"Leverage Ratio: the ratio, determined as of the end of any Fiscal Quarter for the Parent and its Subsidiaries, (except with respect to the first determination, which shall be determined as of February 28, 2010), of (a) the sum of (i) Borrowed Money (other than Contingent Obligations) as of the last day of such quarter or such other determination date, and (ii) the product of 8 multiplied by the trailing 12 month book rent expense for such Fiscal Quarter or such other determination date, to (b) EBITDAR for such Fiscal Quarter or such other determination date."

- (d) Section 10.3.1 of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:
- 10.3.1 <u>Minimum Fixed Charge Coverage Ratio.</u> Maintain Fixed Charge Coverage Ratio at least equal to 1.30:1.00 measured monthly on the last day of the month for the month ending February 28, 2010 and thereafter measured quarterly as of the last day of each Fiscal Quarter, in each case on a trailing twelve month basis.
- (e) Section 10.3.2 of the Loan Agreement is hereby deleted in its entirety and the following is substituted therefor:
- 10.3.2 <u>Maximum Leverage Ratio</u>. Maintain a Leverage Ratio not greater than the ratio set forth below for each Fiscal Quarter or month, as applicable, during the specified period, measured as of the last day of each Fiscal Quarter, or month, as applicable:

<u>Period</u>	<u>Ratio</u>
Month ending February 28, 2010	4.00:1.00
Fiscal Quarter ending April 30, 2010 and each Fiscal Quarter thereafter	4.00:1.00

- 2. Representations and Warranties; No Default. Each of the Parent and the Borrowers, hereby represents and warrants as of the effectiveness of this Amendment that:
  - (i) no Default or Event of Default exists; and
- (ii) its representations and warranties set forth in Section 9 of the Loan Agreement (as amended hereby) are true and correct as of the date hereof, as though made on and as of such date (except to the extent such representations and warranties relate solely to an earlier date and then as of such earlier date).

- 3. Effectiveness; Binding Effect; Ratification. This Amendment shall become effective, as of the date first set forth above upon receipt by the Agent of executed counterparts hereof from the Borrowers and each of the Lenders whose consent is necessary to amend the Loan Agreement as set forth in this Amendment, and thereafter this Amendment shall be binding on the Agent, Borrowers and Lenders and their respective successors and assigns.
- (a) On and after the execution and delivery hereof, this Amendment shall be a part of the Loan Agreement and each reference in the Loan Agreement to "this Loan Agreement" or "hereof", "hereunder" or words of like import, and each reference in any other Loan Document to the Loan Agreement shall mean and be a reference to such Loan Agreement as amended hereby.
  - (b) Except as expressly amended hereby, the Loan Agreement shall remain in full force and effect and is hereby ratified and confirmed by the parties hereto.
- 4. Miscellaneous. (a) THIS AMENDMENT SHALL BE CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA, WITHOUT REFERENCE TO ITS CONFLICT OF LAW PROVISIONS. EACH OF THE PARTIES TO THIS AMENDMENT AGREES TO THE NON-EXCLUSIVE JURISDICTION OF ANY FEDERAL OR STATE COURT SITTING IN OR WITH JURISDICTION OVER LOS ANGELES COUNTY, CALIFORNIA IN ANY PROCEEDING OR DISPUTE RELATING IN ANY WAY TO THIS AMENDMENT OR ANY LOAN DOCUMENT AND AGREES THAT ANY SUCH PROCEEDING SHALL BE BROUGHT BY IT SOLELY IN ANY SUCH COURT. EACH OF THE PARTIES HERETO HEREBY WAIVES ANY OBJECTION BASED ON FORUM NON CONVENIENS AND ANY OBJECTION TO VENUE OF ANY ACTION INSTITUTED HEREUNDER IN ANY OF THE AFOREMENTIONED COURTS AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY SUCH COURT.
  - (b) All reasonable costs and expenses incurred by the Agent in connection with this Amendment (including reasonable attorneys' costs) shall be paid by the Borrowers.
  - (c) Headings used herein are for convenience of reference only and shall not affect the meaning of this Amendment.
- (d) This Amendment may be executed in any number of counterparts, and by the parties hereto on separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same agreement.

[Signature Page Follows]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed by their respective officers thereunto duly authorized, as of the date first above written.

#### PARENT:

**CONN'S, INC.**, a Delaware corporation

/s/ Michael J. Poppe Name: Michael J. Poppe Chief Financial Officer Title:

### **BORROWERS**:

#### CONN APPLIANCES, INC.,

a Texas corporation

/s/ Michael J. Poppe By: Name: Michael J. Poppe Title: Chief Financial Office

**CONN CREDIT I, LP,** a Texas limited partnership

Conn Credit Corporation, Inc., a Texas corporation, its sole general partner By:

By: /s/ Michael J. Poppe Name: Title: Michael J. Poppe Chief Financial Officer

**CONN CREDIT CORPORATION, INC.,** a Texas corporation

/s/ Michael J. Poppe Michael J. Poppe Chief Financial Officer By: Name: Title:

AGENT AND LENDERS:

BANK OF AMERICA, N.A., as Agent and Lender

/s/ John Tolle John Tolle Vice President By: Name: Title:

### JPMORGAN CHASE BANK, NATIONAL ASSOCIATION

By: /s/ T. C. Wilde
Name: T. C. Wilde
Vice President

### CAPITAL ONE, N.A.

By: /s/ Lori S. Mitchell
Name: Lori S. Mitchell
Title: Executive Vice President

# UNION BANK, N.A., formerly known as UNION BANK OF CALIFORNIA, N.A.

By: /s/ Peter Ehlmger
Name: Peter Ehlmger
Title: Vice President

### COMPASS BANK

 By:
 /s/ Stuart Murray

 Name:
 Stuart Murray

 Title:
 Senior Vice President

# AMENDMENT NO. 3 TO SECOND AMENDED AND RESTATED NOTE PURCHASE AGREEMENT

This AMENDMENT NO. 3 TO SECOND AMENDED AND RESTATED NOTE PURCHASE AGREEMENT (this "<u>Amendment</u>"), dated to be effective as of January 30, 2010 (the "<u>Effective Date</u>") is made among CONN FUNDING II, L.P. (the "<u>Issuer</u>"), CONN APPLIANCES, INC. ("<u>Conn Appliances</u>"), THREE PILLARS FUNDING LLC (f/k/a Three Pillars Funding Corporation), JPMORGAN CHASE BANK, N.A., PARK AVENUE RECEIVABLES COMPANY, LLC and SUNTRUST ROBINSON HUMPHREY, INC. Capitalized terms used and not otherwise defined in this Amendment are used as defined in that certain Base Indenture, dated as of September 1, 2002, as amended from time to time, between the Issuer and the Wells Fargo Bank, National Association (as successor to Wells Fargo Bank Minnesota, National Association), as Trustee (the "<u>Trustee</u>") or, if not defined therein, in that certain Amended and Restated Series 2002-A Supplement, dated as of September 10, 2007, as amended from time to time, between the Issuer and the Trustee.

#### Backaround

- A. The parties hereto have entered into the Second Amended and Restated Note Purchase Agreement, dated as of August 14, 2008, among the parties hereto (as amended from time to time, the "Note Purchase Agreement") to finance the purchase of Receivables by the Issuer from Conn Appliances, Inc.
  - B. The parties hereto wish to amend the Note Purchase Agreement.
  - C. The parties hereto are willing to agree to such an amendment, all as set out in this Amendment.
  - D. The parties hereto have determined that the terms and provisions of this Amendment are not material for purposes of Section 7.3(a) of the Note Purchase Agreement.

#### Agreement

- 1. Amendments to the Note Purchase Agreement. The Note Purchase Agreement is hereby amended as follows:
- The defined term "Leverage Ratio" in Section 1.1 of the Note Purchase Agreement is hereby amended and restated as follows:

"Leverage Ratio" has the meaning specified in the ABL Agreement as amended by the First Amendment thereto dated to be effective as of January 30, 2010 (without giving effect to any future amendment, supplement or other modification to the ABL Agreement).

b. The defined term "Fixed Charge Coverage Ratio" is hereby added to Section 1.1 of the Note Purchase Agreement:

"Fixed Charge Coverage Ratio" has the meaning specified in the ABL Agreement as amended by the First Amendment thereto dated to be effective as of January 30, 2010 (without giving effect to any future amendment, supplement or other modification to the ABL Agreement).

- c. The term "Minimum Fixed Charge Coverage Ratio" in Section 1.1 of the Note Purchase Agreement is hereby deleted in its entirety.
- d. Section 7.6(a) of the Note Purchase Agreement is hereby amended and restated in its entirety as follows:

Parent and Issuer shall cause Consolidated Parent to, on a consolidated basis with its Subsidiaries, maintain (i) a Fixed Charge Coverage Ratio at least equal to 1.30:1.00 measured monthly on the last day of the month for the month ending February 28, 2010 and thereafter measured quarterly as of the last day of each Fiscal Quarter, in each case on a trailing twelve month basis and (ii) a Leverage Ratio not greater than the ratio set forth below for each Fiscal Quarter or month, as applicable, during the specified period, measured as of the last day of each Fiscal Quarter or month, as applicable:

Period Ratio
Month ending February 28, 2010 4.00:1.00
Fiscal Quarter ending April 30, 2010 and each
Fiscal Quarter thereafter 4.00:1.00

The Fixed Charge Coverage Ratio and the Leverage Ratio for the month ending February 28, 2010, shall be calculated and reported to the Administrator and the Funding Agent by March 12, 2010

e. <u>Section 7.6</u> of the Note Purchase Agreement is hereby amended by adding a new subsection (c) as follows:

The Issuer hereby agrees that it shall, and shall cause the Seller, the Servicer, Wells Fargo Bank, National Association (*f/k/*a Wells Fargo Bank Minnesota, National Association), as back-up servicer (the "Back-Up Servicer") and the Trustee, and shall obtain all other consents necessary to, enter into amendments to one or more Transaction Documents (including, without limitation, the Note Purchase Agreement, the Series Supplement and the Servicing Agreement, as applicable) and the Back-Up Servicing Agreement (as defined in the Base Indenture) (each such amendment, a "Restructuring Amendment", and collectively, the "Restructuring Amendments") on or prior to March 5, 2010, which shall provide for, among other things, (1) the payment to or the agreement to pay to the Administrator and the Funding Agent, (ii) a reduction in each of the Commitment and the tenor of the Notes and an increase in the interest rate applicable to the Notes, each as required by the Administrator and the Funding Agent and (iii) such other terms as the Administrator or the Funding Agent shall request, in each case in form and substance satisfactory to the Administrator and the Funding Agent (it being understood and agreed that none of the Administrator, the Funding Agent, the Conduit Purchaser, the Committed Purchaser, Three Pillars nor any Noteholder shall have any obligation whatsoever to enter into any Restructuring Amendment). For the avoidance of doubt, each of the parties hereto hereby acknowledges and agrees that any failure of such Restructuring Amendments to become effective on or prior to March 5, 2010 shall constitute a "Series 2002-A Payout Event" as set forth in Section 9(a)(ii) of the Series Supplement.

- Representations and Warranties: No Default.
- (a) Each of the Issuer and Conn Appliances, as Seller and as Servicer, hereby represents and warrants as of the effectiveness of this Amendment that:
- (i) as of the Effective Date and as of the date of this Amendment is executed, no event or condition has occurred and is continuing which would constitute a Event of Default, Pay Out Event, Servicer Default or Block Event; and
- (ii) its representations and warranties set forth in the Note Purchase Agreement (as amended hereby) and the other Transaction Documents are true and correct as of the Effective Date and as of the date this Amendment is executed, as though made on and as of such date (except to the extent such representations and warranties relate solely to an earlier date and then as of such earlier date), and such representations and warranties shall continue to be true and correct (to such extent) after giving effect to the transactions contemplated hereby.
- (b) The Administrator, on behalf of Three Pillars, and the Funding Agent, on behalf of PARCO and the Committed Purchaser, hereby represent and warrant that together that they own 100% of the Notes.
  - 3. Effectiveness; Binding Effect; Ratification.
- (a) This Amendment shall become effective as of the Effective Date and binding on the parties hereto and their respective successors and assigns upon receipt by the Administrator and the Funding Agent of (i) executed counterparts hereof from each of the parties hereto and (ii) the fees and reasonable expenses of the Administrator and the Funding Agent (including fees of counsel) incurred in connection with the negotiation, execution and delivery of this Amendment.
- (b) On and after the execution and delivery hereof, this Amendment shall be a part of the Note Purchase Agreement as of the Effective Date and each reference in the Note Purchase Agreement to "this Note Purchase Agreement" or "hereof", "hereunder" or words of like import, and each reference in any other Transaction Document to the Note Purchase Agreement shall mean and be a reference to such Note Purchase Agreement as amended hereby.
  - (c) Except as expressly amended hereby, the Note Purchase Agreement shall remain in full force and effect and is hereby ratified and confirmed by the parties hereto.

4.	Misce	ellaneous. (	(a) THIS A	AMENDM	ENT SHA	LL BE	CONSTRU	JED IN A	ACCORD	ANCE V	VITH THE	E LAWS (	OF THE S	TATE O	F NEW Y	ORK, W	ITHOUT	REFERE	NCE TO
ITS CONFL	CT OF L	AW PROV	ISIONS,	AND THE	E OBLIGA	ATIONS,	RIGHTS	AND RE	MEDIES	OF THE	PARTIES	S HEREU	NDER S	HALL BI	E DETER	RMINED	IN ACCC	ORDANC!	E WITH
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- (b) All reasonable costs and expenses incurred by the Conduit Purchasers, the Administrator, the Funding Agent and the Committed Purchaser in connection with this Amendment (including reasonable attorneys' costs) shall be paid by the Issuer.
  - (c) Headings used herein are for convenience of reference only and shall not affect the meaning of this Amendment.
- (d) This Amendment may be executed in any number of counterparts, and by the parties hereto on separate counterparts, each of which shall be an original and all of which taken together shall constitute one and the same agreement.
- (e) In case any provision in this Amendment shall be held by a court of competent jurisdiction to be invalid, illegal or unenforceable, this Amendment shall be and shall be deemed to be void *ab initio* and unenforceable in its entirety.

[Signature Page Follows]

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed by their respective officers thereunto duly authorized, as of the Effective Date.

CONN FUNDING II, L.P., as Issuer

By: Conn Funding II GP, L.L.C., its general partner  $\,$ 

/s/ David R. Atnip David R. Atnip Treasurer By: Name: Title:

CONN APPLIANCES, INC.

By:

/s/ Michael J. Poppe Name: Michael J. Poppe Title: Chief Financial Officer

 $\begin{array}{c} Amendment\ No.\ 3\ to \\ 2^{nd}\ A\&R\ Note\ Purchase\ Agreement \end{array}$ 

# THREE PILLARS FUNDING LLC, as a Conduit Purchaser

By: /s/ Doris J. Hearn
Name: Doris J. Hearn
Title: Vice President

SUNTRUST ROBINSON HUMPHREY, INC., as Administrator

By: Name: Title: /s/ Joseph R. Franke Joseph R. Franke Director

 $Amendment\ No.\ 3\ to \\ 2^{nd}\ A\&R\ Note\ Purchase\ Agreement$ 

JPMORGAN CHASE BANK, N.A., as Committed Purchaser and Funding Agent

/s/ Scott Cornelis Scott Cornelis Vice President By: Name: Title:

PARK AVENUE RECEIVABLES COMPANY LLC, as a Conduit Purchaser

By: JPMorgan Chase Bank, N.A., its attorney-in-fact

/s/ Scott Cornelis Scott Cornelis Vice President By: Name: Title:

 $\begin{array}{c} Amendment\ No.\ 3\ to\\ 2^{nd}\ A\&R\ Note\ Purchase\ Agreement \end{array}$